PracticeOne

Contact:

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# of years in business: current brand	7 years
Product	e-Medsys
Version (2007 CCHIT minimum)	Version 5.1
Business Model	Client Server and Application Service Provider (ASP)
Average time of implementation	4-10 weeks

System Features (all electronic)

Order Entry (lab/radiology)	Yes
e-Prescribing	Yes
System Reporting on Pt Data	Yes
Results Reporting from lab/rad	Yes
Patient Portal	Yes

PRICING

Software	$3,900 per provider (regular $6,000)
ASP	$299/month/provider (regular $399)
EHR Template Customization	User enabled, professional services - $175/hr
Licensing (per MD, DO, NP, PA)	NP/PA half price
Renewal required?	No
Frequency?	N/A
# of staff included	5
Training	$2,600 - $3,900 (regular $4,000 - $6,000) - varies based upon practice size
Trainer	Travel expenses, travel fee for additional onsite visits
Implementation	Average: $1,950 - $3,250 includes project management (regular $3,000 - $5,000)
Practice Management Interface	Other PMs: $2,925 - $5,525 for demo, appts, & billing (regular $4,500-$8,500)
e-Prescribing Interface Setup	Included
e-Prescribing Ongoing	$40/month/provider
Lab Interface Setup (2 options)	1) $3,500 (inbound results w/ existing interfaces); or 2) $40/mo/prov - no setup fee, bi-directional results (via 3rd party)
Lab Ongoing	For #1 above: $10/mo for inbound results only, no add'l fee for bi-directional
Radiology Interface Setup	$4,975 (regular $7,500)
Radiology Ongoing	$50/month/provider
Support	$100/month/provider for Client/Server; Included in ASP
Frequency?	see above
Support provided via:	Phone / email
Maintenance	Included in support fee
Upgrades	Included in support fee
Training for upgrades?	Yes, upon request
Hardware & Peripherals	Not available, specifications supplied
Demographics Conversion	Estimate: $2,600 - $3,250 (regular $4,000 - $5,000)
Patient Portal	Client/Server: $1,625/provider and $35/mo/provider (regular $2,500); ASP: $37.50/mo/provider (regular $50)
Other 3rd party products	Oracle: $178/user (min. 5 users) or $6,000 unlimited, after 1st yr - support 19% of initial license fee; Symphonia Messenger - $250; SSL Encryption Certificate - $395 every 3 years; CPT/ICD9 updates - $25/year/provider

List any and all other costs associated for your product:

Custom reporting $175/hr, if needed

e-Medsys Practice Management:

Client/server - $1,624 per user (regular $2,500)

ASP - $299/month/provider, includes Provider & 3 PM users, taining, and clearinghouse fees (regular $399)

List any other unique features for your product:

Systems available in Client Server or ASP formats. Systems are inclusive with features such as E/M Coding, Health Watcher, Doctors Home Page, eRX, electronic Superbill, lab interfacing for quick orders and results are not sold as extra "modules". e-Medsys EHR templates are easy to create and assist in the documentaton of patient data at the point of care. The templates help medical staff document all issues discussed and systems examine. Allows automatic population from previous data entered to speed up data capture. Also, a variety of documents, such as narrative note, referral letters, etc., can be generated from a template.

E/M Coder is patented for PracticeOne products - not a third party system.

Health maintenance protocols that automatically assign tasks and alerts when follow-up items are due.

Patient Portal allows email communication with patient.

Revenue Cycle Management - services range from billing through collections, contact for quote.